

Charleston Industry Council
December 13, 2011

The Charleston Industry Council met Tuesday, December 13, 2011. Here are the highlights of the discussions:

1. **Pillars:**

- a. Unrestricted Pillars: Peer reviews are finishing up. Goal is to release RFP's by December 16th with a closing date of January 30th. If problems arise, it could move to the right, possibly to January 3rd. Ultimately, this decision will be a function of their staffing during the holidays.
- b. Small Business Pillars: 8(a) and Preferred due December 19th, SBSA's due on the 20th. These dates should not change. Planned Award dates have not changed - May without discussions, August with discussions. Still looking for 3-5 awardees per all pillar contracts.
- c. SPAWAR IT has assured William and Donna that there are no known problems regarding uploading band width. They do not anticipate any issues affecting proposal submittals.
- d. SPAWAR expects the evaluation process to be executed per schedule.

2. **Emerging Small Business:** Due to SBA concerns and requests on behalf of very small businesses and their ability to compete in 8(a) pillars, SPAWAR is planning a non-pillar, 8(a) MAC follow on contract. Will be similar to current 8(a) contract with respect to scope, thresholds and ability to receive a sole source task order.

- a. Plan on releasing FedBizOps Special Notice in next one to two weeks to announce intent to issue follow-on 8(a) MAC contract
- b. Plan would be for current 8(a) MAC to be extended 6 months to 1 year to bridge gap
- c. Would like to release RFP 3rd Qtr FY12
- d. Still in discussion on possibility of also releasing non-pillar Preferred Small Business MAC

3. **Portfolio Realignments:** Organizational structure changes (tweaks) are still under way through January. These changes will not impact the scope of the pillars. Discussions on Portfolio realignments still on-going. No issue there.

4. **Small Business Advocate:** Bob's replacement has been approved by Chris Miller. Announcement is forthcoming.
5. **Manpower Reporting:** Brief to Admiral Brady went very well. Number reported was 12,500. Still working reporting response issue as it still less than 100%. Reporting may be conducted at the labor category level next time; however, this will be socialized with CIC prior to this occurring.
6. **Online TO RFP Tool:** Will start using a Seaport module – Seaport O. SPAWAR recently made the decision to implement based on NAVSEA's success using the portal and the great reporting capability. They believe this will greatly improve the process. System will be tested prior to the first pillar award. NAVSEA will be conducting SPAWAR training for this module in February.
7. **Market Research Initiative:** HQ is working with industry on this entire process. Bob will get CIC contact information for the industry partners participating on this effort to help the CIC get involved with what they are doing. This team has reviewed and made recommendations on SPAWAR ATL's templates and processes.
8. **Executive Council:** Chris Miller would like to establish this in SSC Lant. Goal is to get this in place by Q2 FY12. They are looking for, and are open to ideas, as to how this should be structured. Would like the group to be an informal forum for information exchange by engaging a subset of executive level industry partners. They are thinking of modeling it after CIC – diverse representation, transparent, rotating membership, etc. Size of group has not been determined. Would like to have first meeting late 2nd Qtr FY12.
9. **New projects for CIC:** Reverse Auction activity was discussed. CPI is talking the lead on this project and the first pilot will involve the Supply MAC's. They are working this internally and will keep CIC updated. No new initiatives were discussed.
10. **SPAWAR's capacity issues and planning:**
 - a. SPAWAR Charleston has implemented a one-for-one mandate, meaning for every new contractor hired on-site, one has to be removed. They are restricting work on-site to consist of only work that needs to be done on-site. They are currently evaluating each contract to determine where the work should be performed. The fact that they are at saturation and still hiring is making this very challenging.
 - b. Warehousing is also a concern as they are looking to consolidate and eliminate outsourced warehousing. This issue affects both Charleston and Tidewater.