

**Charleston Industry Council**  
**February 12, 2013**

The Charleston Industry Council met Tuesday, February 12, 2013. Here are the highlights of the discussions:

1. **CRA/Sequestration issues:** Additional ASN approvals before award have added time to the process of making an award. The first package has been submitted, but approval has not been granted. Package was in over a week. It is hoped that once this approval is granted, additional ones will be quicker.
  
2. **Trip Wire Updates:**
  - a. Industry should be seeing contract modifications to incorporate CDRLs for reporting labor rate information within the next couple weeks. Contracts that have more than 18 months remaining will be the first modifications to be issued.
  - b. Trigger for requesting additional subcontractors is when a task order is being proposed. The rationale is there needs to be a firm requirement related to contracted work to justify the addition of the subcontractor. When a subcontractor is approved, they will be approved for the entire contract. This will also require an estimate of how much additional effort beyond the immediate task order may be provided by the subcontractor for the remainder of the life of the contract. Donna Murphy added that proposing a new subcontractor as part of a DO proposal is at the Prime's risk, because if the subcontractor is not approved, the DO may not be awarded to the Prime.
  - c. Contractors have been challenged when a task order has more than 70% pass through. Although there is a SSC-P Internal Policy Memo, dated 12 March 2012, related to Prime/subcontractor workshare, this is not a hard and fast SSC-A requirement. As such it is not a reportable Trip Wire, but does raise a flag to confirm this is the most appropriate way to contract for those services.
  - d. Metrics for trip wire issues received by contracts vs those approved have not been kept up to this point. SPAWAR indicates they anticipate HQ will be asking for it and are looking at methods of doing that.
  
3. **MAC Task Order CONOPS:** The CONOPS continues to be worked and has changed forms. The next briefing to Mr. Miller is late February 2013. The current plan is the CONOPS will address the process at a high level and then specific instructions will address the steps and requirements for each element of the CONOP (i.e. Market research – if necessary, how will it be done; Debriefs – when and how detailed; how CRMs select which contract(s) will be considered, etc). There is still no indication that industry will have the opportunity to

comment on the overall document. A couple of initiatives related to this have been ongoing:

- a. The available contracts are being mapped to the type of work the IPTs contract for. This is intended to create a mechanism to speed up contract selection process when a Task Order is initiated.
  - b. SPAWAR 02 reorganized at the end of January to shift more resources to work the Task Orders on single and multiple award contracts.
  - c. Current target date for Seaport O to go live for all MAC contracts is 1 April 2013. Advance notice of upcoming Task Orders within a specific contract are expected to be posted to Seaport O.
4. **E-Commerce Updates:** There are several examples where status of future contracts is provided in public forums, but they are not posted to e-commerce. The current practice is to wait until the acquisition plan is approved before the opportunity is posted.
5. **Pricing Backup Requests by CORs:** Many CORs are asking for rate build up information (i.e., proprietary information), claiming they need to see it in order to adequately evaluate cost reasonableness. This is not supposed to be happening and industry is not required to comply. If this happens, the ordering officer should be notified. SPAWAR is making an attempt to put out the word internally.
6. **Impact of revised ASN RD&A SB Goals:** SPAWAR currently is within the revised goals and sees no change to their contracting strategy. They will continue to monitor and change course if needed.
7. **Contract Credentials:** SPAWAR is reviewing all badges and CAC cards to see if they are being used. No specific action is being taken immediately, just the evaluation.
8. **Supply MAC Issue:** A need has occasionally arisen for a vendor to perform maintenance of equipment in classified spaces. In order to handle this, SPAWAR will issue a DD254 at the task order level when the requirement arises. This only applies to the SECRET level at this time.
9. **CFE to GFE:** Effective 01 Mar 2013 all Contractor furnished computers will be force off the SSC LANT network. Government will need to furnish computers to contractors occupying government spaces.