

Charleston Industry Council
July 11, 2011

The Charleston Industry Council met Tuesday, July 12. Here are the highlights of the discussions:

1. **Pillar Contracts:** SPAWAR reported they are experiencing some schedule slippages, but do still expect the APs to be signed out before industry day. They are pressing forward with plans to hold industry day as announced.
 - a. Five of the six Performance Work Statements (PWS) have been released. The last should be released soon.
 - b. RFP response time is still expected to be just over 30 days as published at the June AFCEA luncheon. This will be reiterated during industry day.
 - c. To date, over 650 confirmed registrations have been received and another group has recently been submitted that will add to that number.
 - d. SPAWAR is still open to comments from industry, so questions may be submitted directly to them or through the CIC.

2. **Multiple Award Task Order Processing:** In December 2010 the CIC was tasked to make recommendations to SPAWAR on how to create a standardized Task Order competition process for the multiple award contracts. We met with most holders of SPAWAR MACs and made recommendations back to SPAWAR in January 2011. Status:
 - a. Process has been created via a Lean Six Sigma Event
 - b. Training has been developed and is being delivered beginning July 12, 2011
 - c. SPAWAR intends to share the process with industry so we know what to expect.

3. **Manpower Reporting:** The new Manpower reporting CDRL generated a much better response than before. However a few issues still need to be addressed:
 - a. Some companies modified the spreadsheet. This caused the process of importing the data into the database to be much more difficult.
 - b. Some companies submitted as PDF files. Again, this added to their effort to import to the database.
 - c. Inconsistent formats on the data. For example, some companies used dashes in the contract number while others didn't.

4. **Corporate Experience Thresholds:** There have been lots of questions concerning how SPAWAR selects corporate experience thresholds. A discussion has been ongoing about standardizing this threshold based on award value. After serious discussions, they do not intend to do this as each procurement action needs to stand on its own merit. There may be cases when lower thresholds are appropriate and some where more experience is required.

They have committed to release sections L and M to RFPs in draft whenever possible. This will give industry the earliest look at the intended threshold for each RFP and provide feedback before it is released as a final.

5. **Contract forecast:** SPAWAR is planning to get the forecast of contract actions updated by July 14 and will publish shortly thereafter on the public website.